



30th October 2014

AIB, EBS and Haven reduce mortgage interest rates

- **New variable rates come in to effect from 1 December 2014 for new and existing customers**
- **Reduction of 0.25% in standard variable rate for AIB, EBS and Haven customers**
- **New market leading fixed rates to come into effect from 4 November 2014**

AIB Group today (Thursday 30th October) announces a number of reductions to its variable and fixed interest rates

for owner occupier mortgages. These include a reduction of 0.25% for Standard Variable Rate (SVR) customers and the introduction of new lower Loan to Value (LTV) and fixed rates across AIB, EBS and Haven.

The move benefits approx. 146,000 existing mortgage account holders; for example customers with a €200,000 mortgage will save up to €334 per annum, based on a 25 year term.

AIB Group is also introducing new market-leading fixed mortgage rates across all three brands. These include 3.80% in respect of its three year fixed rate and 3.90% for its five year fixed-rate mortgages.

New and existing customers will benefit from reduced pricing across all LTV variable rates. AIB and Haven are cutting all LTV mortgage rates by 0.24%, while EBS is reducing all its LTV rates by 0.25%. AIB and Haven customers with an LTV of 50% or less will see their interest rate drop to 3.85%, while EBS customers will see it fall to 3.80%.

Bernard Byrne, Director of Personal, Business and Corporate Banking, said "AIB is now in a position to reduce variable mortgage interest rates due to the bank's underlying positive performance and funding cost reductions. The introduction of the Bank's new fixed rate pricing will provide better value and certainty for customers."

-See also tables below-

Further information from AIB Press Office:

Helen Leonard

tel: +353 1 64 14141

mobile +353 87 9850445

email: helen.m.leonard@aib.ie

Kathleen Barrington

tel: +353 1 77 21382

mobile: +353 86 7880794
 email: kathleen.m.barrington@aib.ie

Notes to Editors:

1. Revised variable rates come in to effect from 1 December 2014 for new and existing customers with fixed rates to come into effect from 4 November 2014
2. Existing fixed-rate customers will not be impacted until their current fixed-rate term expires. However, they will have the option to fix again once their current term expires and will be in a position to avail of the new fixed rates at that point.
3. This reduction is not linked to the European Central Bank base interest rate and will therefore not apply to tracker mortgage holders.
4. EBS and Haven form part of AIB Group.
5. Individual SVR Customers will be advised of the changes in writing.
6. The changes announced apply to the Republic of Ireland only (AIB, EBS and Haven)

Impact of reduction on AIB, EBS and Haven SVR customer per 100k mortgage				
	20 yrs	25 yrs	30 yrs	35 yrs
Monthly Difference	€13.24	€13.91	€14.54	€15.15
(Monthly repayments sum over term of the mortgage)				

Summary of variable changes announced:

Variable Rates	AIB			Haven			EBS	
	Current	New	Reduction	Current	New	Reduction	Current	New
Owner Occupier								
Standard Variable Rate	4.40%	4.15%	0.25%	4.60%	4.35%	0.25%	4.58%	4.33%
LTV Variable:								
LTV ≤ 50%	4.09%	3.85%	0.24%	4.09%	3.85%	0.24%	4.05%	3.80%
LTV > 50% ≤ 80%	4.29%	4.05%	0.24%	4.29%	4.05%	0.24%	4.25%	4.00%
LTV > 80%	4.49%	4.25%	0.24%	4.49%	4.25%	0.24%	4.45%	4.20%

Summary of Fixed Changes announced:

FIXED RATES	AIB		HAVEN		EBS	
	Current	New	Current	New	Current	New
1 Year (New Bus.)	3.50%	No change	3.50%	No change	3.50%	No change
1 Year (Exist Bus.)	4.40%	4.15%	4.40%	4.15%	4.40%	4.15%
2 Year (New Bus.)	4.60%	3.80%	4.60%	3.80%	4.60%	3.80%
2 Year (Exist Bus.)			4.60%	3.80%	4.60%	3.80%

3 Year (New Bus.)	4.80%	3.80%	4.20%	3.80%	4.20%	3.80%
3 Year (Exist Bus.)			4.80%	3.80%	4.80%	3.80%
4 Year (New Bus.)	5.00%	3.90%	5.00%	3.90%	5.00%	3.90%
4 Year (Exist Bus.)			5.00%	3.90%	5.00%	3.90%
5 Year (New Bus.)	5.20%	3.90%	5.20%	3.90%	5.20%	3.90%
5 Year (Exist Bus.)			5.20%	3.90%	5.20%	3.90%